As the year 2016 has come to an end, we wanted to thank you for all you do to make our community a better place. Your generous support enables us to provide life-saving care to more low income, uninsured Brunswick County residents. Our many doctors, nurses and volunteers donate hundreds of hours monthly to support this critical service for our neighbors in need.

We strive to provide quality care in a professional setting, but there continues to be a great demand for our programs and we need help in many forms. Whether you ever interact directly with a patient or not, you are helping bring about a positive change in someone’s life.

We are raising funds to cover the increasing cost of medications and to make the final payment on the loan, due in August 2017, for our main Clinic in Boiling Spring Lakes that we built in 2010. We work diligently to be good stewards of the money raised and present this annual report to you to demonstrate how those funds have been used.

We are so inspired by the commitment of our caring volunteers, staff, and community partners. Every day is challenging and each patient’s needs and situation are unique. Many thanks to all who volunteered, donated, or simply spread the word about us to their community. We look forward to continuing to have your support in 2016.

Sincerely,

Dennis O’Connor
President,
Board of Directors

Sheila Roberts
Executive Director

Mission:  
To provide basic medical and dental care, diagnostic services and prescription drugs to low income, uninsured residents of Brunswick County and to enhance the quality of life, while preserving the privacy and dignity of every patient.

Vision:  
To strive to serve the healthcare needs of Brunswick County residents and continue to increase our healthcare services.

Values:  
In everything we do, we will demonstrate our belief in the worth and dignity of all individuals through:  
Compassion  
Teamwork  
Confidentiality  
Integrity  
Community Partnership  
Quality Care  
Financial Responsibility
Services Provided:

- **Primary Care:**
  Medical diagnosis and treatment:

- **Specialty Care:**
  Diabetic / Endocrine
  Urology
  Diabetic Retinopathy Screenings
  Medical Eye Exams
  EKG
  Diabetic Education
  Weight Management
  Referral for other specialties

- **Pharmacy:**
  In-house Pharmacy, Pharmacy Assistance Program

- **Dental Care:**
  Exams, X-rays, Extractions, limited restorative & hygiene, referral for other services

Open to all Brunswick County Residents

- **Diabetes Education Class:**
  1st Tuesday 5:30pm - 6:30pm
  Brunswick Senior Resources
  3620 Express Drive, Shallotte, NC
  3rd Thursday 5:30pm - 6:30pm
  New Hope Clinic, 201 W. Boiling Spring Rd., Boiling Springs Lake

- **Mental Health Crisis Clinic:** by telemedicine
  Monday - Friday 8am - 5pm; Walk-in
  Call RHA Health at 910-632-2191 for more info

- **Brunswick Family Assistance Agency:**
  4th Wednesday, 10:00am – 3:00 at New Hope Clinic
  Duke Partners in Caring:
  HIV testing & counseling
  3rd Thursday 1 pm - 5 pm; Walk-in

- **Southport Lions Club:**
  Vision screenings
  2nd Thursday and 3rd Tuesday
  9:30am - 11:30am; Walk-in

The Value of Services provided at New Hope Clinic in 2016 was $5,067,593

New Hope Clinic patients received medications valued at $1,091,284 from Patient Assistance Programs

Although NHC has a small staff equivalent to 4.3 Full-Time Employees, we continue to be a volunteer-driven organization. 168 talented individuals donated 11,022 hours of service in 2016.

<table>
<thead>
<tr>
<th>Volunteer Position</th>
<th># of People</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medical Doctors</td>
<td>10</td>
<td>591</td>
</tr>
<tr>
<td>Dentists</td>
<td>11</td>
<td>229</td>
</tr>
<tr>
<td>Chiropractors</td>
<td>1</td>
<td>4</td>
</tr>
<tr>
<td>Optometrists</td>
<td>2</td>
<td>32</td>
</tr>
<tr>
<td>Registered Nurses</td>
<td>15</td>
<td>932</td>
</tr>
<tr>
<td>LPNs</td>
<td>2</td>
<td>15</td>
</tr>
<tr>
<td>EMTs/CMAs/UAP</td>
<td>5</td>
<td>491</td>
</tr>
<tr>
<td>Dental Assistants</td>
<td>19</td>
<td>528</td>
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<tr>
<td>Pharmacists</td>
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<td>517</td>
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<tr>
<td>Pharmacy Techs</td>
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<tr>
<td>PA-C/NP-C</td>
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<td>177</td>
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<td>Administrative Assts</td>
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<td>5,376</td>
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<tr>
<td>Eligibility</td>
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<td>989</td>
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<tr>
<td>IT/Computers</td>
<td>3</td>
<td>387</td>
</tr>
<tr>
<td>Other</td>
<td>23</td>
<td>472</td>
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<tr>
<td><strong>TOTAL VOLUNTEER HOURS</strong></td>
<td></td>
<td>11,022</td>
</tr>
</tbody>
</table>

Dosher Memorial Hospital,
Novant Health Brunswick Medical Center,
New Hanover Regional Medical Center,
Delaney Radiology,
& many specialty medical practices
have provided laboratory, diagnostic and treatment services for NHC patients.
948 PATIENTS SERVED IN 2016

Total Patient Visits

Patient Employment Status

Patient Age

Patient Gender

Patient Residence

Patient Race

2016 New Hope Clinic, Inc. Annual Report    Page 3
2016 Report on Revenue and Expenses

Operating Revenue Sources

- Individual Contributions: $42,641 (7.10%)
- Corporate Contributions: $6,462 (1.08%)
- Churches & Civic Org Contributions: $14,814 (2.47%)
- Grants - Private Foundations: $183,095 (30.48%)
- Grants - County: $58,479 (9.74%)
- Grants - Other: $46,640 (7.76%)
- Program Service Revenue: $3,135 (0.52%)
- Investment Income: $118 (0.02%)
- Fundraisers: $33,854 (5.64%)
- Noncash contributions*: $211,436 (33.20%)

TOTAL: $600,673

*Includes Donated Professional Services valued at $193,763

Operating Expenses

- Program Services*: $525,320 (93.41%)
- Management & General: $29,488 (5.24%)
- Fundraising: $7,632 (1.36%)

TOTAL**: $562,440

*Includes Donated Professional Services valued at $193,763
**Not included in expenses: Building Principal payments

Board of Directors
Amie Sloane - President
Christy Bell - Vice President
Gretchen Bodinsky, RN - Secretary
Karen LeMay - Financial Officer
June Baker
David Berne
Harry Einbinder
Dolores Barringe
Cynthia Glenn, RN

Medical Director
Karen Wood, MD

Dental Director
Jennifer S. Williams, DDS

Pharmacy Director
David E. Anderson, RPH

Staff
Sheila Roberts - Executive Director
Shirley Adams - Office Assistant
Sherry Brock - Registered Nurse
Rebecca Fairchild - Family Nurse Practitioner - Certified
Stephanie Williamson - Medical Office Assistant
Aimee Youngblood - Patient Assistance Program Coordinator

2016 New Hope Clinic, Inc. Annual Report Page 4